

Trends and Hot Topics in Network Management

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Enterprise Management

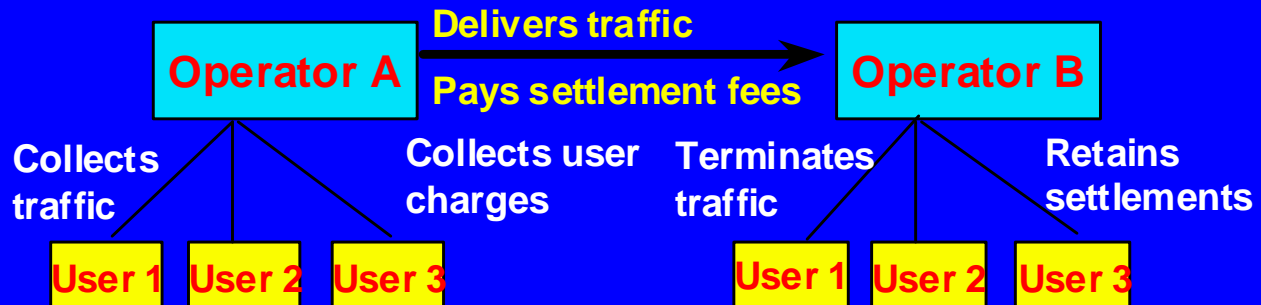


- **IT Management (1 staff member for 300-1000)**
 - Proprietary
 - Secure
 - Reliable
 - Controlled Cost
- **DC Management (1 staff member for 30-300 users)**
 - Protocol Oriented
 - Unreliable
 - SNMP Oriented
 - Hidden Cost
- **Telco (Voice) Management (1 staff member for 500-1000 users)**
 - Reliable
 - Proprietary
 - Free (Carrier's Mercy)

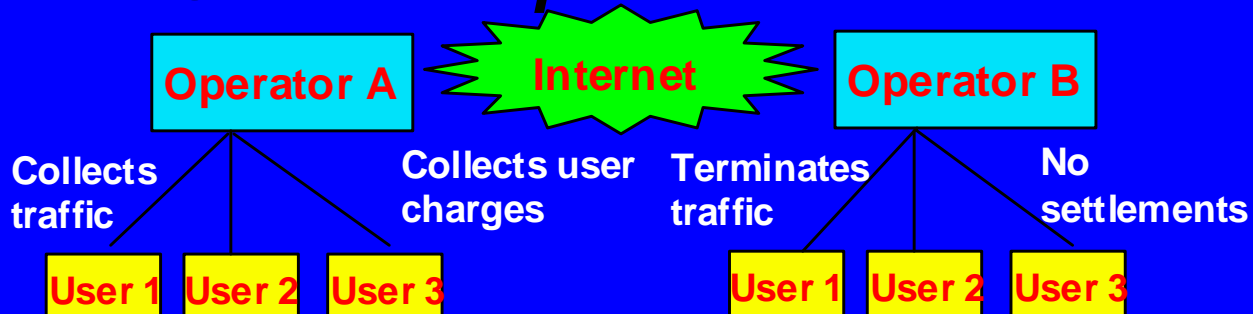
Wholesale pricing: what's the difference?



Settlement-payment traffic



Sender-keeps-all traffic



Global 3G Wireless Network Management

